

## Contemplating your brand's potential?

Five questions to help you start thinking honestly and ambitiously about your brand:

1

What's the conversation about your brand, when you're not in the room? Among your employees? Your best customers? Your competitors?

What does your company care about enough to obsess over?

2

3

Specific to your market, what is your greatest contribution?

What energizes you most about what you are creating with your business?

4

5

If your brand ceased to exist tomorrow, who would be the most upset?